

Code No: 741AA**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD****MBA I Semester Examinations, May - 2022****MANAGEMENT AND ORGANIZATIONAL BEHAVIOR****Time: 3 Hours****Max.Marks:75****Answer any five questions****All questions carry equal marks**

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- 1.a) What is management? Discuss the main functions of Management. [7+8]
b) Write a descriptive note on the management process in an organization.
- 2.a) Explain Scientific and Administrative Management Theories. [9+6]
b) Discuss the various Management roles and skills required.
- 3.a) Define the meaning of Planning and outline planning features. [8+7]
b) Elucidate the term Decision Making Process.
- 4.a) What are the various approaches to planning? [7+8]
b) Discuss the various Decision-making Styles.
- 5.a) Explain principles of Organizing. [7+8]
b) Differentiate between Mechanistic and Organic Structures.
- 6.a) Elucidate the concept of Balanced Score Card. [7+8]
b) Discuss the control process.
- 7.a) Define Organizational behavior and outline its importance in an organization. [6+9]
b) Discuss briefly the Personality Theories.
- 8.a) What is Leadership? Explain its role in management of an organization. [8+7]
b) Explain the McClelland's needs theory.

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